



# EUROTECH

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JULY, 2012

- **NOLTE PRECISE: 4 STEPS TO PROFITS**
- What to expect at IMTS and BIMU
- The Mill/Turn with 5 Seconds Chip-to-Chip
- Business Trends Report

**EUROTECH IS THE LEADER IN MULTI-AXIS CNC MACHINING**  
*Win with Technology that Runs Faster, Sleeps Less!*

## THE TURNING REVOLUTION

### SPECIAL RATE ON STOCK MACHINES

**3.95% APR Financing**

**LIMITED  
NUMBER  
AVAILABLE**

*No Down Payment,  
No Payments 90 Days,  
Terms up to 84 months available*



Financing Provided by:  
**Manufacturers Capital, LLC.**



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# EUROTECH

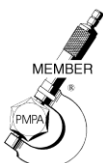
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### MACHINE QUIZ

*With their Eurotech Elites 710 and 810 SLL-Y,  
**NOLTE PRECISE MFG.\***  
has a profitable manufacturing solution from  
"bar to box" (\*see Eurotech's June newsletter)*

1. With Eurotech Nolte can run a job in \_\_\_ to \_\_\_ days at the most; before Eurotech it used to take \_\_\_ weeks.
2. Another advantage that Nolte has seen with their Eurotech Elite machines was \_\_\_\_\_, which enabled them to have the machines up and running on the day of installation.

The **FIRST** correct response submitted **WINS \$50.00!**  
Send answers to [Maggieh@eurotechelite.com](mailto:Maggieh@eurotechelite.com)



[www.EurotechElite.com](http://www.EurotechElite.com)

YouTube



# THE TURNING REVOLUTION

July, 2012 Edition

## EUROTECH *RUNS FASTER, SLEEPS LESS!*



### What's News

- **CUSTOMER SPOTLIGHT**  
**Nolte Precise Manufacturing:**  
Four Advantages of Manufacturing Solution, "From Bar to Box"
- Your IMTS Show Guide
- Mill/Turn Machine with 5 Seconds Chip-to-Chip Time at IMTS
- PMPA Business Trends Report
- Special Finance Rate on Stock
- Machine Quiz, WIN \$50



### JOE SELWAY TAKES HIS FAMILY TO GETTYSBURG, PA, TO CELEBRATE THE 4<sup>TH</sup> OF JULY

*right: Sarah, Sean, Kathleen, Brian and  
Joe with his youngest daughter Emily in front*

## MACHINE TOOL SHOWS

### IMTS, September 10-15, Chicago

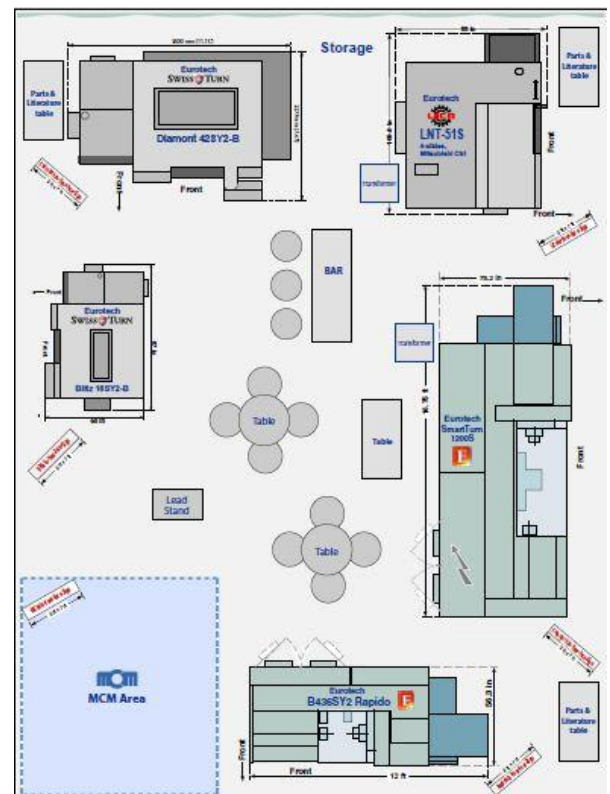
At Eurotech Booth # 5068 you will find the most advanced technology and the fastest machines cutting under the expert programming of our engineering team. Each of our engineers is taking a different Eurotech model – the all new Rapido, SwissTurn, Lico Automatic and Elite SmartTurn --- challenging each other to produce the most awesome cutting demo. *See below for more machines and more details.*

Eurotech Technical Conference Room: with so much technology to show (more than can be shown in the machinery hall), we've added a pre and post show event and invite you to attend. Along with technology seminars, there will be free continental breakfast in the morning and free Irish beer, wine and hors d'oeuvres in the evening. *See below for more details.*

### BIMU, October 2-6, Milan

Following the IMTS show, we will be heading to Milan, Italy for the BIMU show from October 2-6. This world machine tool show is always an excellent opportunity for industry leaders and buyers to see the world's innovation of the future.

If you are planning to attend BIMU please let us know (email us at [angelas@eurotechelite.com](mailto:angelas@eurotechelite.com) or call Angela at 352-799-5223). *We would love to share a pint of German beer!*



**Eurotech IMTS Booth # 5068**



*You be the Judge!*

## COURTROOM DRAMA

**IMTS Booth # E-5068**

*You be the judge at our IMTS Booth!  
Which engineer has the most awesome cutting demo?*



**PAT COCHREN**  
*programming the  
Eurotech Smart Turn*



**LARRY GREENAWALT**  
*programming the  
Eurotech Lico LNTS*



**DAN ALMBURG**  
*programming the  
Eurotech SwissTurn Diamont*



**'MARIO'**  
*programming the  
Eurotech Rapido B436*

IMTS - MORE Unique  
Machining Technology  
than can be seen  
in the hall...

*You are invited to Eurotech's  
Technical Conference & Party Room*

**Days of Show:** *September 10-15*  
**Location:** *Hall E, Room #270*

### PRE Show Event

*Monday-Saturday*

8:00 AM **Free Continental Breakfast**

8:30-9:30 Eurotech Technical seminars

Mon. = Eurotech Elite	Tue. =MCM Horizontals
Wed. = Eurotech Lico	Thur. = SwissTurn
Friday =Eurotech Elite	Sat. =MCM Horizontals

Our Sponsors:

**Manufacturers Capital, LLC.**



**HANGSTERFER'S**  
Research, Development & Manufacturing of Metalworking Lubricants

### POST Show Event

*Tuesday and Thursday nights*

5:00-7:00 PM Happy E<sup>2</sup> Hours

**Enjoy Free Irish beer, wine,  
and hors d'oeuvres**

★ *Football Throw to win  
a 3-day Caribbean cruise* →



**MITSUBISHI  
ELECTRIC**





## A LIGHTENING FAST MILL/TURN MACHINE WITH 5 SECONDS CHIP-TO-CHIP!

See at IMTS  
Booth # E5068

The Eurotech SmartTurn 'S' configuration is equipped with a powerful main spindle (35HP) delivering 586 ft./ lbs. of torque and a sub spindle (34 HP) delivering 246 ft./ lbs. of torque to allow heavy duty milling and turning on all six sides of a part.

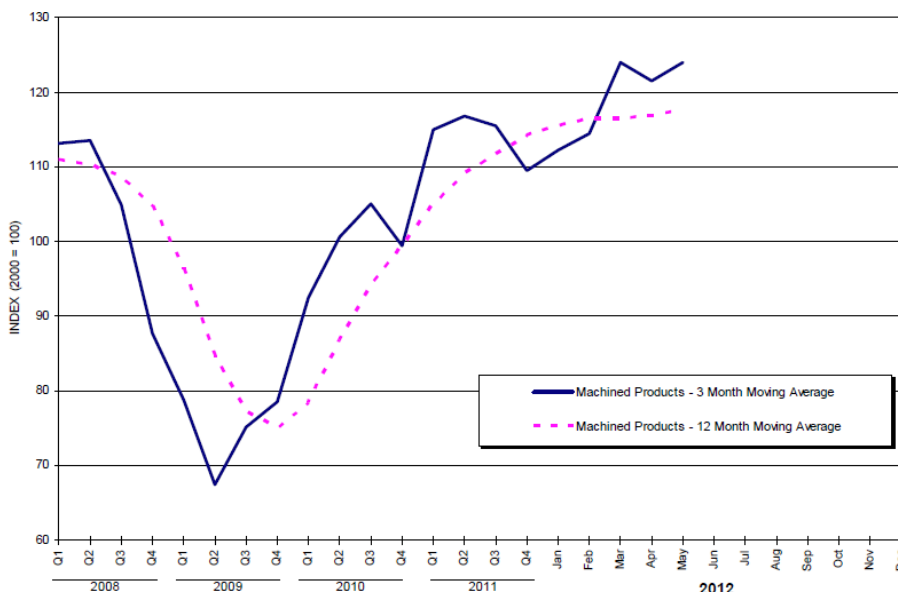
- Hardened and ground box-type guideways
- Powerful main and sub spindle motor
- Heidenhein scales on X- and Y- axes as well as both main and sub C-axes
- 4" bar and 15" chuck

"Eurotech Runs Faster: The servo-operated tool changer changes the tool in just 2 seconds, delivering a 5 second chip-to-chip time. The ATC can accept tools up to 295 mm long and 7 Kgs in weight." -Larry Greenawalt

Watch machining videos. Go to: [www.eurotechelite.com](http://www.eurotechelite.com)

JOE SELWAY, LARRY GREENAWALT, JEFF WALZ

*Celebrating Larry Greenawalt's  
Anniversary – 25 Years of  
Outstanding Dedication and  
Loyalty with Eurotech  
Congratulations!*



"Demand Drives Precision  
Industry Sales!"

REPORT ON BUSINESS TRENDS,  
MAY, 2012  
Precision Machined Products Industry ♦  
Calculated at 3 & 12 Month Moving Averages